



Vorarlbergs beste Klein- und Mittelbetriebe KMU 2022

# Second-Life Energy Storage System 🧷

ASFINAG → Energiespeicher für Rastanlagen



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## Revolutionizing electrification $~\downarrow$

**Our mission**: driving the transformation to renewable energy through advanced battery system technology and 2<sup>nd</sup>-life batteries.



- → Leader in battery technology with world class hardware, software and thermal management
- → Fully produced in Austria
- $\rightarrow$  Profitable financial growth profile

- $\rightarrow$  Start-up with history
- $\rightarrow$  Global customer base



# e.battery systems core business model includes the **production of battery modules and packs**

# Furthermore, e.bs has developed the first commercialized second-life battery energy solutions.



## Core business models $~~\downarrow~$

#### Second-Life Battery Energy Storage Solutions:

Initiated business model

- → Development and manufacturing of products for smart storage with second-life lithium-ion batteries.
- $\rightarrow$  Development and build-in energy management system.
- → Potential of "energy-storage-as-a-service"; offering assetlight model to solve customers' pain points.







# → Only 50 %

of all used Lilon Batteries will be recycled

## → 2.000.000

tons of discarded EV batteries available 2030

## **→ 2.600**

GWh demand for new batteries worldwide in 2030



That's why we are committed to supporting the shift towards a circular economy in everything we do.

## 178+ kg of CO2/kWh

## 40+ Tons of CO2

saved when compared to using new batteries in energy storage. Making new batteries consumes energy and generates CO2 emissions. Repurposing batteries enables storage without increased CO2 emissions. saved per building by using second-life batteries as energy storage. Energy storage improves the utilization of energy produced by renewable sources, reducing the need to purchase power from other sources.



### Our energy storage systems $~~\downarrow~$

70% reduced energy waste more usable energy by our unrivaled energy efficiency.

Future-proof Technology storage system can be upgraded years after the installation. **100% safe low voltage** easy and cheap maintenance and system construction.

Fail-Operational Failures limited to module level; the system stays operational.

## e.battery systems sets the new standard for large-scale battery storage systems.

e.battery systems has developed **a proprietary device** that supplements the power from your normal 3-phase outlet.

Switching between battery charging and discharging for peak shaving is very fast and fully automated by the integrated control system.

The system is based on a 30-kW converter, and additional power can be added by upgrading the system with additional modules. **A capacity of up to 4,5 MWh is available** when using a 40-foot container.

Modular concept uses battery modules with safe voltage below 60 Volts

**Entirely new patented inverter system** concept solves issues and replaces the complex ensemble of various components.

By using second-life batteries as storage modules from e-mobility applications like e-cars, e-buses, e-machines, this concept is becoming the most sustainable, green and innovative storage system on the market.



# The current second-life-approach is **too expensive and time consuming.**





# With e.battery systems, upcycling old batteries is easy and cheap.





### **Our** energy storage systems $\downarrow$





## **Our** energy storage systems $\downarrow$



e.battery systems electronics actively form DC battery voltage to AC grid voltage



Static series connection



Battery voltage is chopped with high frequency to match the grid voltage.

#### Dynamic connection

The voltage is actively built by dynamic battery connection





## **Our** energy storage systems $\downarrow$

End-to-end business model, enabling sustainability and cost advantages.

→ Battery cells from e.battery systems have lower emissions than global peers though using second-life batteries and green Austrian energy mix for ESS manufacturing.

Key data on the underlying BESS	
Storage capacity	261 kWh
Cycles per year	230
Electricity price	21 ct/kWh
Utilization time	15 years
Overall efficiency [conventional]	75 %
Total efficiency with e.bs	> 95 %





## Hardware enhanced software $~~\downarrow~$

The master hosts the software and controls the various battery modules.

Our hardware is the gateway for our software to control the battery system.

The central inverters are replaced.





Weak batteries do not affect the whole pack, but only the single module.







## New battery inverter technology. $\downarrow$

Parameter	Value
Power rating	67.5 kVA (22.5 kVA per phase)
Reactive power / $\cos \phi$	0 - 100% S <sub>max</sub> / -1 to 1
Rated current	100 A RMS
Grid voltage	230 V / 400 V 3ph, 690 V
Grid frequency	50 Hz/60 Hz/any
Operating mode	On-grid / grid forming
THD	<1.5%
Cooling	Passive cooling
Mech. Rating	IP 20
Communication	Modbus TCP / Sunspec (more upon request)
Grid codes	VDE AR 4105 and VDE AR 4110

"intended for final product/preliminary and subject to change





## Energy Management System $~~\downarrow~$

#### → Sector coupling electricity, heat & mobility:

Control consumers such as the heating or the boiler and link them intelligently with the energy generators.

#### → Self-consumption optimization:

The consumers are switched on or off according to defined priorities

#### → Control large consumers optimally:

Power-intensive processes are distributed over the day if possible. If the demand for electricity is too high, loads are scaled back or switched off based on their priority.

#### → Monitoring & consumption recording:

The energy management measures the controlled electricity as well as the water and heat consumption in real time and displays its consumption graphically in an app. The cloud-based data acquisition enables the monitoring of the entire building.





### EMS-technical data. $\downarrow$

Housing	500x500x210mm	
Connection	<ul> <li>Digital Input 8-channel</li> <li>RS485</li> <li>Floating Contact / SG ready, 2-channel</li> </ul>	
Functionality	<ul> <li>Monitoring and Verbrauchserfassung, Download via CSV</li> <li>Peakshaving</li> <li>Optimization for Selfconsumption</li> <li>Consolidation of houses and apartments for central ESS</li> </ul>	
Optional Interfaces	<ul> <li>0-10 V Signal (Analog Output)</li> <li>PT 1000 Input, 4-channel</li> <li>Digital Output 24 V DC, 8-channel</li> <li>Ethernet</li> <li>M-Bus; Nom.Voltage: max. 40 Standard-Power with 1.5mA</li> </ul>	
Optional Intercafes Charging Managment	<ul> <li>Modbus TCP</li> <li>Modbus UDP</li> <li>Modbus RTU</li> </ul>	
Norms	CE	
Control, Monitoring and Visualisation	Via App (Browser und Mobile)	
Certification Minergie	Minergie Modul Monitoring	





Our standalone solution starting from 260 kWh fits perfect for indoor applications.

For large-scale or outdoor projects we offer three different container-sizes of up to 4.5 MWh with the possibility of expansion to store even more energy.





### Our energy storage systems $~~\downarrow~$



"energy storage-as-a-service" maximizing efficiency and minimizing risk and upfront investment.

- → Energy Storage-as-a-Service (ESaaS) removes customer hurdles like project financing, management incl. integration, installation, procurement, Operations & Maintenance and market risks.
- → Given these current restrictions and pain points on the customer side, e.-bs offers an asset-light energy storage rental solution.
- → Customer access to the benefits of e.battery systems second life energy storage solutions without high upfront investment while offering an "all-round carefree package" (incl. all relevant insurances and services) with flexible terms and runtimes to best fit customers expectations.



First commercialized 2nd life ESS already installed.

Storage size	1,232 kWh
Storage size [usable]	1,170 kWh
Extension	ca. 350 kWh in the same container
Battery provider	Mercedes Benz
Location	Sennwald, Switzerland 1 x 20'' Container (air-conditioned)
Monitoring	Cell voltage, cell temperature, current and passive balancing
Purpose	Self-consumption optimization and emergency power function
Degree of self-sufficiency	~2 days

## ESS project extract $\downarrow$





#### First commercialized 2nd life ESS already installed.

Storage size	261 kWh
Storage size [usable]	247 kWh
Extension	ca. 520 kWh in the same container
Battery provider	Mercedes Benz
Location	Götzis, Austria 1 x 10'' Container (air-conditioned)
Monitoring	Cell voltage, cell temperature, current and passive balancing
Purpose	Self-consumption optimization and EV charging infrastructure
Degree of self-sufficiency	~1 day

## ESS project extract $\downarrow$







First commercialized 2nd life ESS already installed.

261 kWh

247 kWh

space only

Mercedes Benz

passive balancing

limited by customer's available

Schlins, Austria; Stand Alone within customer's property

Cell voltage, cell temperature, current and

facilities, energy supplied by hydropower

Emergency power function and power supply for

Storage size

Storage size [usable]

Extension

Battery provider

Location

Monitoring

Purpose neighboring

Degree of self-sufficiency ~1 day

ESS project extract  $\downarrow$ 



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